

Social.Lab



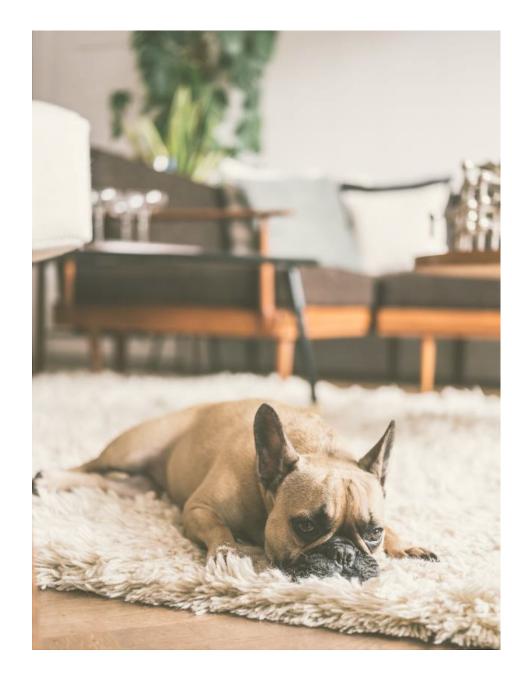


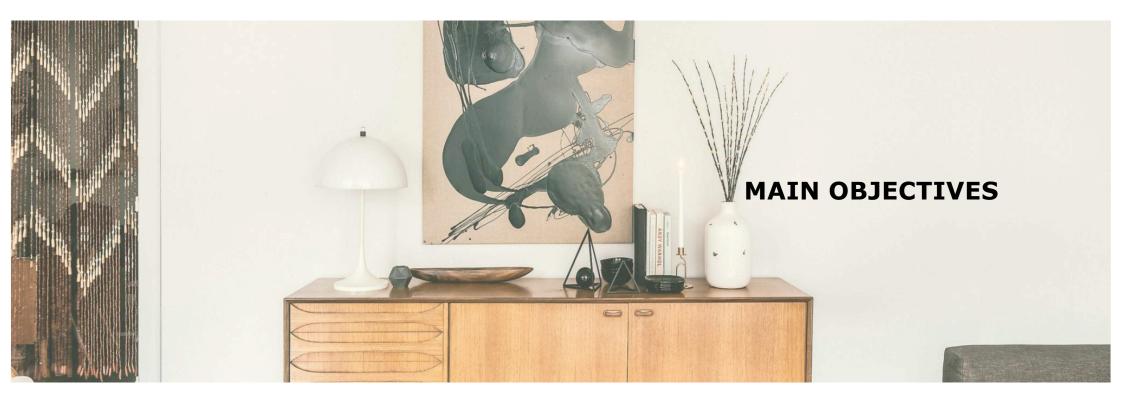
CONTEXT

IKEA's popularity all over the world has led to it becoming a staple of MANY PEOPLE'S HOMES, making it HARDER for consumers to identify the IKEA range as an enabler to EXPRESS THEIR OWN PERSONAL STYLE.

CHALLENGE

Strengthen IKEA's **QUALITY** perception, position IKEA as a **UNIQUE**, **MEANINGFUL** and **TRUSTWORTHY** brand and above all reinforce the **EMOTIONAL CONNECTION** with consumers.





Close to **HOME**Close to **PEOPLE**

PROUD to be seen with IKEA products

INSPIRE good ideas for my home

CONTENT STRATEGY

WITH BELGIAN INFLUENCERS









6 INFLUENCERS

EACH WITH THEIR OWN STYLE& LIVING SITUATION













Noémie Wolfs

Ine Brands

Emilie Duchêne

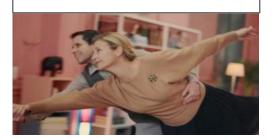
Luigi Pistorio

Katrien Vanderlinden Seppe De Bie

MAKE ROOM FOR FRIENDS



MAKE ROOM FOR PLAY



MAKE ROOM FOR CELEBRATION

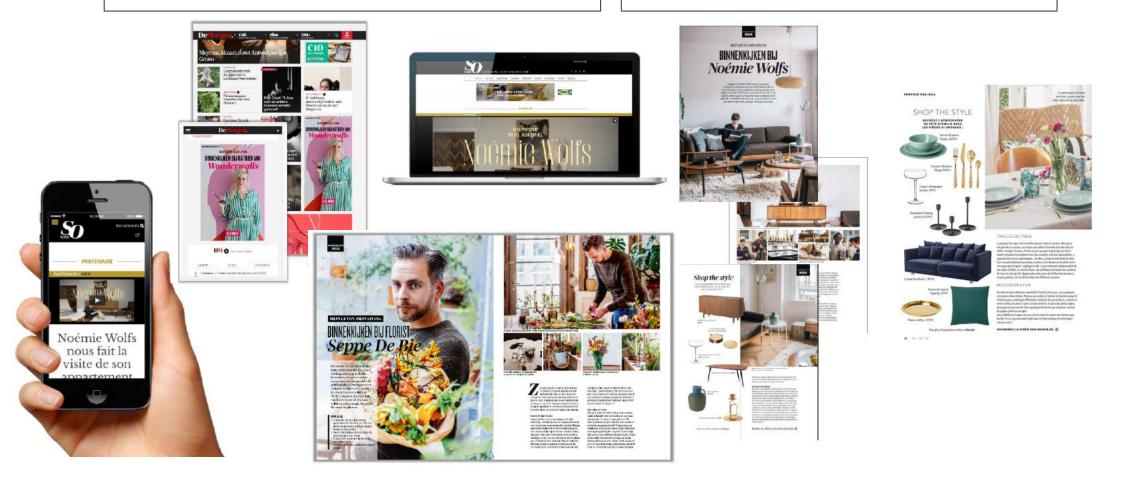


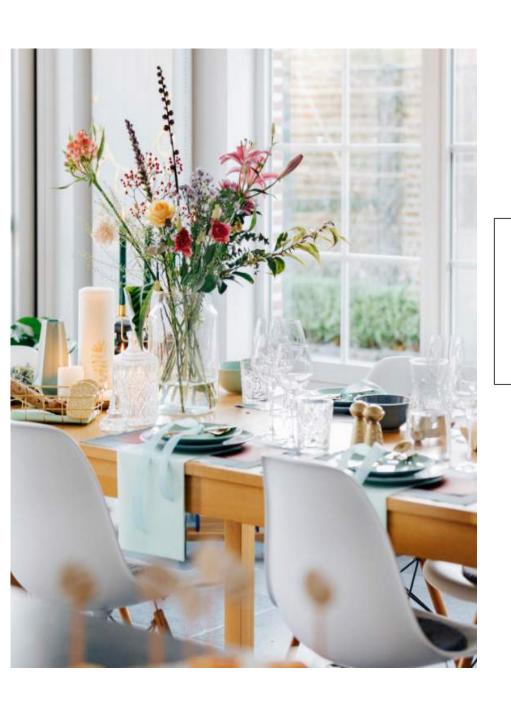
MAKE ROOM FOR **NATURE**



INSPIRE IN AN AUTHENTIC WAY

SHOP THE LOOK





MEDIA MIX

PRINT





DIGITAL





SOCIAL





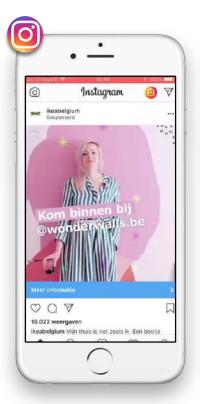


ADAPTED CONTENT FOR WAVE 2

ON SOCIAL & OWNED MEDIA

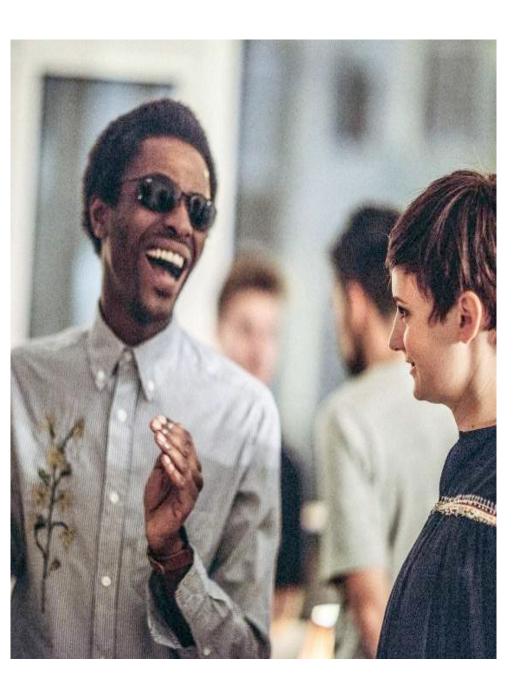












RESULTS ALL BRAND METRICS INCREASED

I find **UNIQUE** products : 32% → 54%

IKEA **INSPIRES** me : $47\% \rightarrow 60\%$

IKEA Fits my **PERSONAL STYLE** : 33% → 48%

PROUD to have IKEA products : 43% → 59%



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